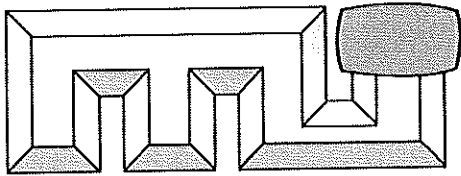


60c



**Maguire Iron, Inc.**

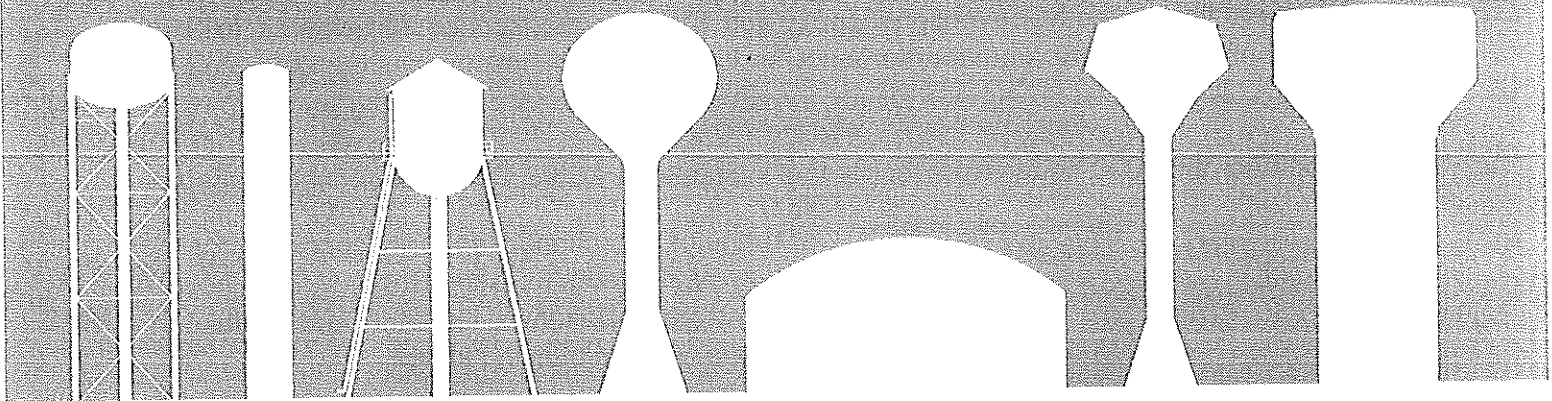
**Jake Dugger**

Iowa Water Tower Expert

(402) 651-6450

duggerj@maguireiron.com

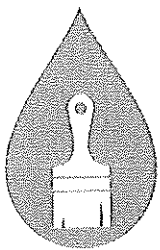
# MAGUIRE MAINTENANCE PLAN – FULL SERVICE



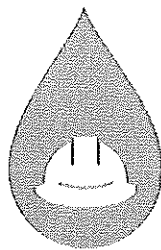
**CITY OF EARLHAM, IOWA**

**200MG SPHERE TOWER**

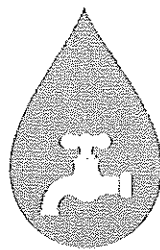
May 9, 2022



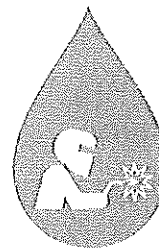
COATINGS



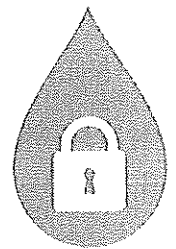
SAFETY



SANITARY



STRUCTURAL



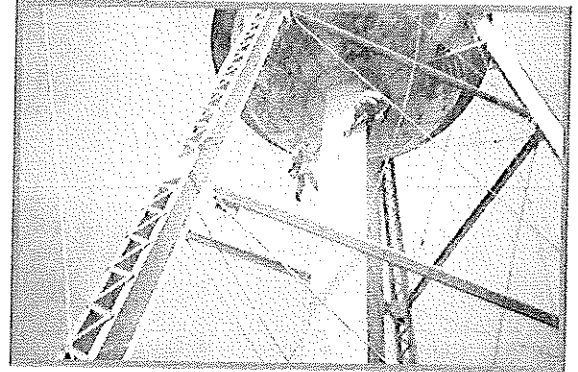
SECURITY

MAGUIREIRON.COM

## OUR STORY

At Maguire Iron, Inc. we believe in building a better tomorrow by providing unmatched services to deliver life-sustaining water. We do this by creating products, delivering services and partnering with communities to build and maintain the infrastructure that delivers the most important resource to live... water!

Maguire Iron is a family-owned and operated company based in Sioux Falls, South Dakota that has been in the water storage tank industry since 1915.



We offer a full spectrum of water storage tank services including new and pre-owned tanks, relocation of existing tanks, repairs and replacement parts, lead abatement services, exterior painting, interior linings (both conventional epoxy and 100% solids), service agreements, full-service maintenance programs, year around emergency services, and tank inspections by NACE certified inspectors.

We also operate a 60,000-square foot facility that includes an ASME Certified fabrication shop.

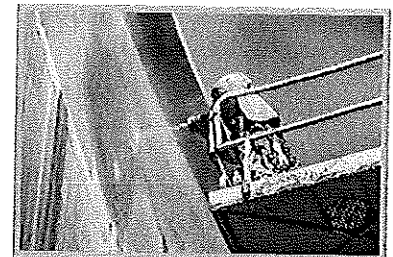
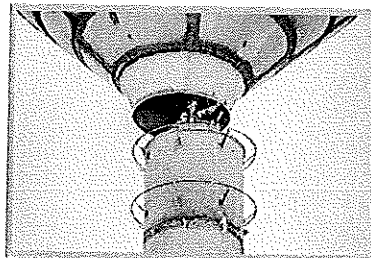


Our range of operational capability consists primarily of 23 states from the Rocky Mountains to Ohio, and North Dakota to the Gulf Coast, with occasional work in outlying states.

We employ approximately 130 full-time professional employees consisting of office staff, fabricators, welders, erectors, steelworkers, painters, inspectors and repair specialists. This includes 16 field crews performing field and site operations. We also have the expertise of an in-house engineering department, 4 SSPC C3/C5 Lead Abatement certified personnel, and National AWWA D100 Steel Tank, D101 Tank Inspection, and M42 committee members.

## CORE VALUES

1. Strive for Excellence
2. Commit to Safety
3. Build on Integrity
4. Serve with Passion
5. Grow the Family



[MAGUIREIRON.COM](http://MAGUIREIRON.COM)

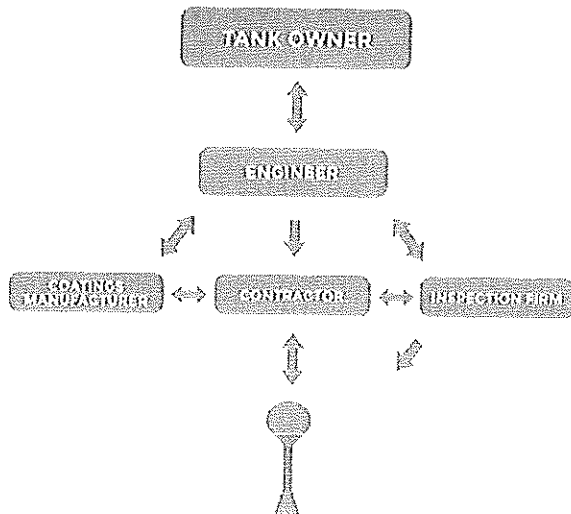
## **TANK OWNER BENEFITS**

- MAGUIRE IRON ASSUMES ALL RISK AND LIABILITY FOR MAINTENANCE OF WATER TOWER
- LIFETIME PERPETUAL WARRANTY OF COATINGS AND WORKMANSHIP UNDER AGREEMENT
- PREDICTABLE COST WITH SET ANNUAL BUDGET FIGURE
- FUTURE EXTERIOR RENOVATIONS INCLUDED ALONG WITH EXISTING LOGOS, LETTERING AND ARTWORK.
- FUTURE INTERIOR RENOVATIONS INCLUDED
- ANNUAL INSPECTIONS WITH DETAILED REPORT
- BI-ANNUAL CLEANOUT AND DISINFECTION INSPECTIONS WITH DETAILED REPORT
- EMERGENCY SERVICE (LEAK REPAIRS, GRAFITTI, DISINFECTION, ETC)
- YEARLY RENEWABLE AGREEMENT
- NO CHANGE ORDERS
- HASSLE FREE TANK MAINTENANCE
- EXTENDED TANK LIFE
- HEALTH AND SAFETY REGULATOR COMPLIANCE
- DEPENDABLE STORAGE TO SUSTAIN HIGH QUALITY WATER

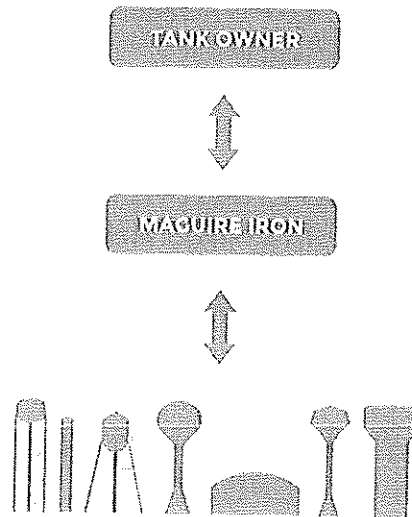


## PROCUREMENT METHODS

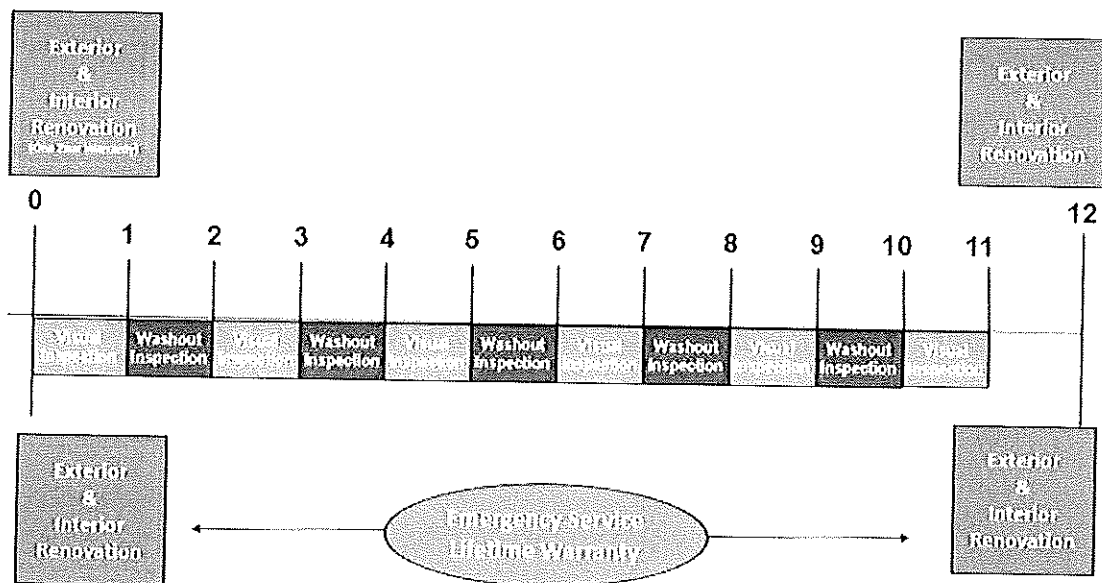
CLASSIC  
Fragmented Business Model



MAGUIRE IRON  
Business Model



## TRADITIONAL METHOD



FULL-SERVICE MAINTENANCE PLAN  
MAGUIREIRON.COM

## PROJECTED SCHEDULE OF WORK AND FEES

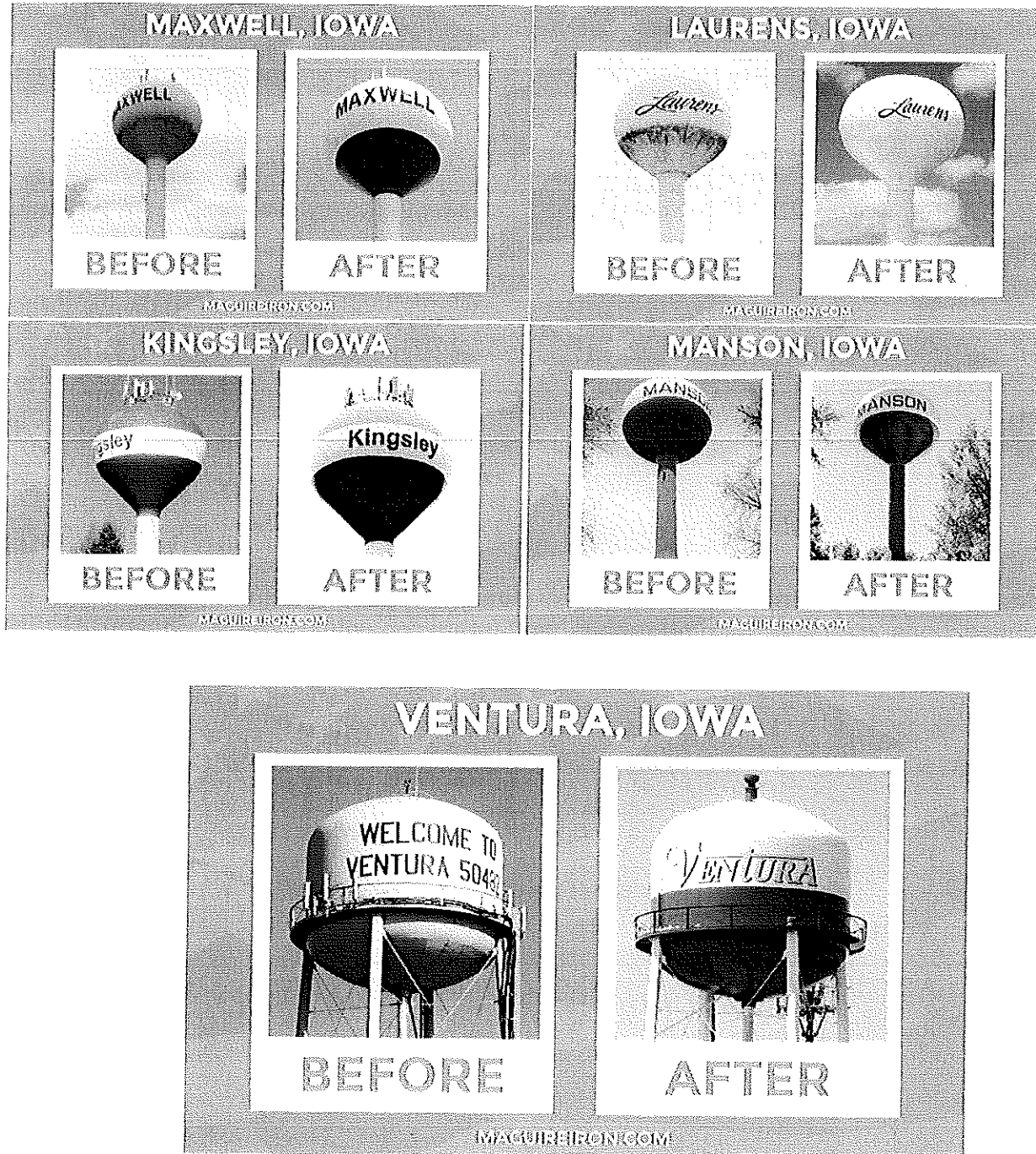
Year	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032
Farham 200MG Sphere	Visual Inspection with Report	Clean-out or ROV and Inspection with Report	Visual Inspection with Report	Clean-out or ROV and Inspection with Report	Visual Inspection with Report	Clean-out or ROV and Inspection with Report	Visual Inspection with Report and Exterior Pressure Wash Cleaning	Clean-out or ROV and Inspection with Report	Visual Inspection with Report	Clean-out or ROV and Inspection with Report
Annual Spend	\$14,000.00									

### Maguire Iron Maintenance Plan

\$14,000 per year

Year 2023 annual maintenance fee: \$14,000 includes any maintenance moving forward including inspections, cleaning, welding repairs, and future repainting. Therefore, you won't ever have to come up with large lump sums for tank renovations again.

## REFERENCES (Before and After Photos)





## REFERENCES (Partial List of Full Service Program Customers)

### City of Lake City, IA

Mark Hungate – Water Superintendent  
(712) 830-9079  
(2) Tanks  
500MG Hydropillar & 50MG Standpipe  
Maintenance Customer for 30+Years

### City of Ventura, IA

Robert Quintero- City Administrator  
(641) 829-3861  
200MG Elevated  
Maintenance Customer for 20+years

### City of Maxwell, IA

Tony Ness- Utility Superintendent  
(515) 215-0153  
200MG Sphere  
Maguire Built Tower in 2002  
Maintenance Customer Since 20+Years

### City of Everly, IA

Josh Rhinehart- Utility Superintendent  
(515) 450-1853  
200MG Sphere  
Maguire Built Tower in 2001  
Maintenance Customer Since 20+Years

### City of Le Mars, IA

Rich Sudtelgte – Water Superintendent  
712-546-5555  
1.0MG Hydro Pilar  
Maintenance Program

### City of Cherokee, IA

Todd Miller – Water Superintendent  
712-225-0668  
(4) Elevated Tanks, 150MG – 1.0MG  
Maintenance Program

### City of Kingsley, IA

Steve Jantz – Water Superintendent  
712-212-1219  
300MG Sphere Tower  
Maguire Built Tower in 2000  
Maintenance Customer Since 20+Years

### Greenfield Municipal Utilities, IA

Scott Tonderum– Manager  
(641) 745-5606  
500MG Sphere Tower  
Local Maintenance Customer 5+ Years



**JAKE DUGGER**

**WATER TOWER EXPERT**

NACE Level 1 #81132

c: (402) 651-6450

w: (605) 334-9749

duggerj@maguireiron.com



**MAGUIREIRON.COM**

